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Moving to open infrastructure for maritime digital technology ... from a closed lake to an open sea ...

Digital Ship Conference / Rotterdam / Henning Walstad, Area Director



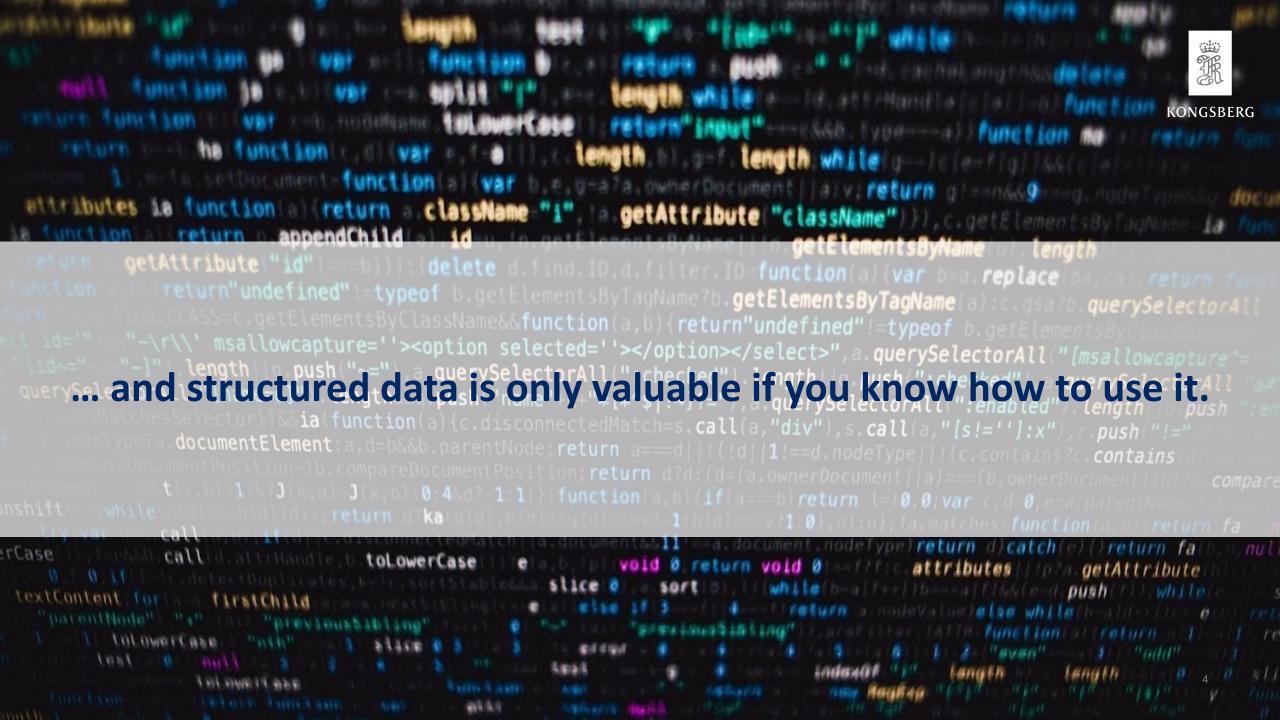
Ownership & access to data do not solve any challenges.





Unstructured data is useless ...







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You decide, who you want to share your data with.

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Introducing: Vessel Insight & Kognifai Marketplace

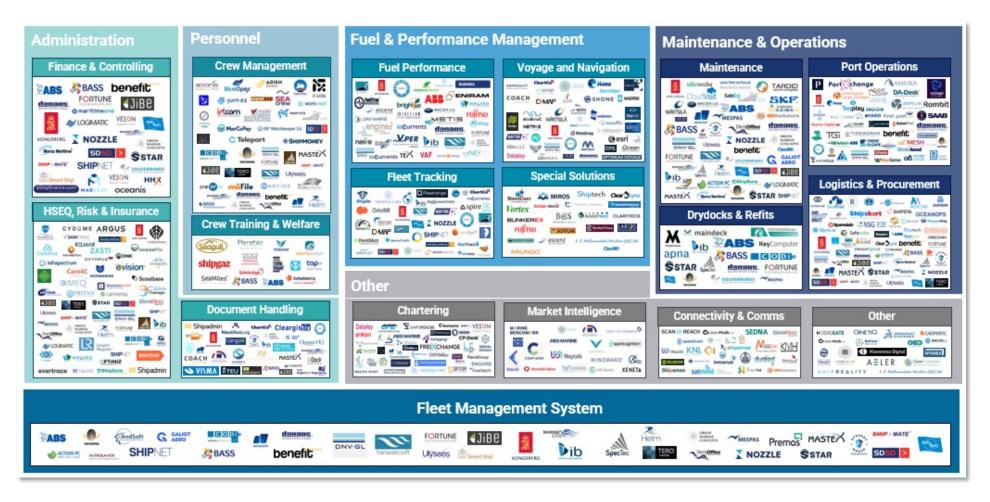


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Is it possible to choose the right partners ...

.... when everyone is pitching the same?



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Vessel Insight – Our Vessel to Cloud Infrastructure

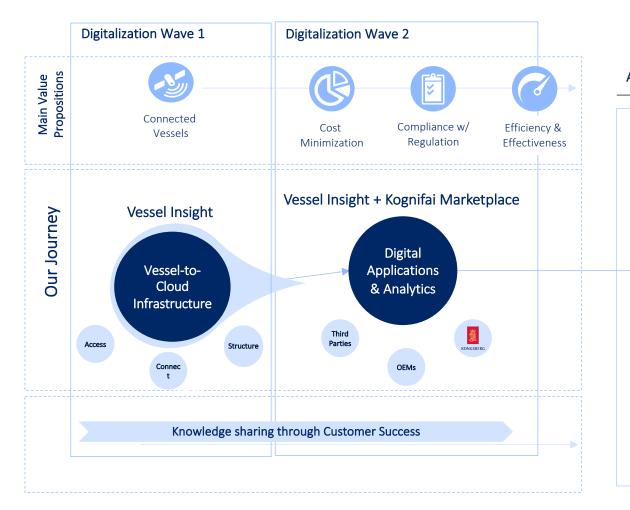
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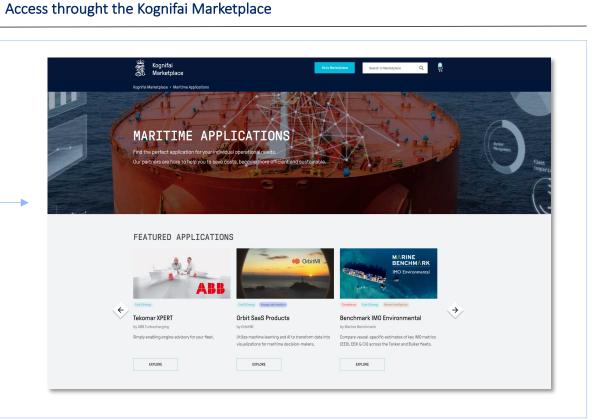
Unified asset structure for entire fleets with Access & Connect

Digitalization Wave 1 Same asset structure for entire fleet regardless of data source Main Value Propositions Contextualization engine Connected Fuel Flow Aux Engines Aux Engine 1 Vessels Aux Engine 2 Generator Load Generator Power Generator Running Hou Vessel Insight VESSEL INSIGHT CONNECT ----Our Journey HIGH FREQUENCY DATA Vessel Insight Cloud Vessel-to-· One virtual data storage for your entire fleet Cloud · Separate value propositions in line with your specific vessel requirements & Infrastructure investment decisions · Upgrading possible at any time REPORTS Access Structure VESSEL INSIGHT ACCESS Connec ssel Insight Connec

Extending Vessel Insight with the Kognifai Marketplace

Both supplementary and competitive applications accessible through one marketplace



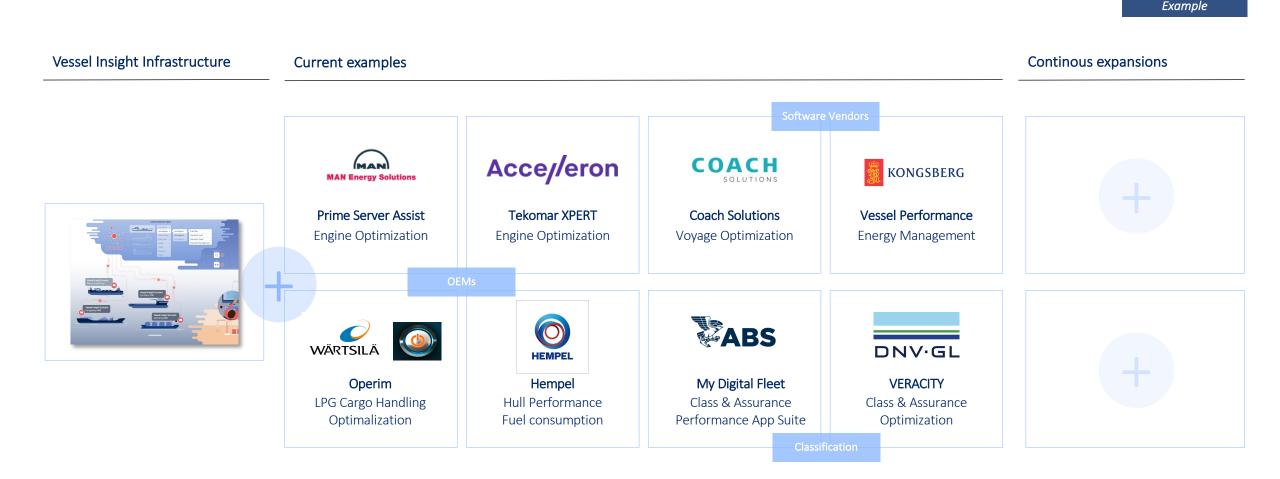


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Owner & Tech. Management Solutions

Running on data collection & contextualisation from Vessel Insight





We will help you to create long term value

Customer Success Managers support you in making the most of our offering over time





You own the data from your vessels, we just make it accessible & manageable!





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... from a closed lake to an open sea ...

Thank you!