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Moving to open infrastructure for maritime digital technology

... from a closed lake to an open sea ...

Digital Ship Conference / Rotterdam / Henning Walstad, Area Director



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Ownership & access to data do not solve any challenges.



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Unstructured data is useless ...



...and structured data is only valuable if you know how to use it.



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You decide, who you want to share your data with.



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Introducing: Vessel Insight & Kognifai Marketplace

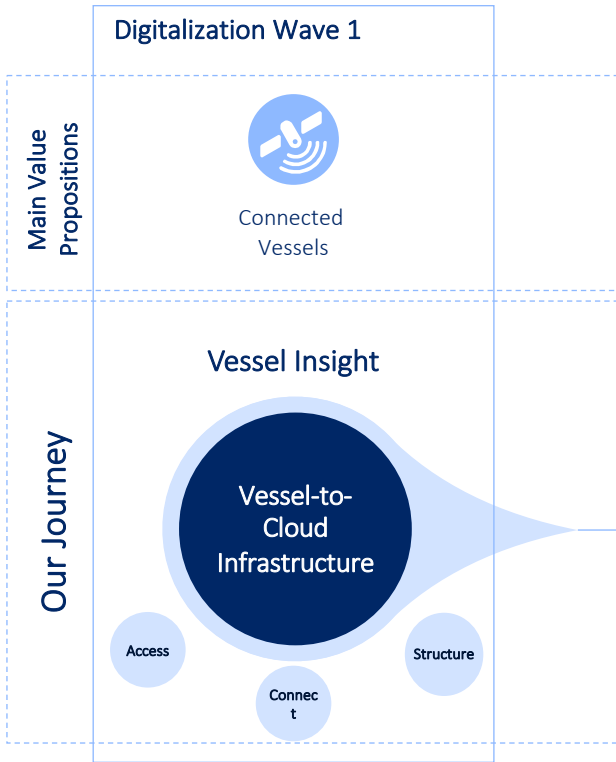




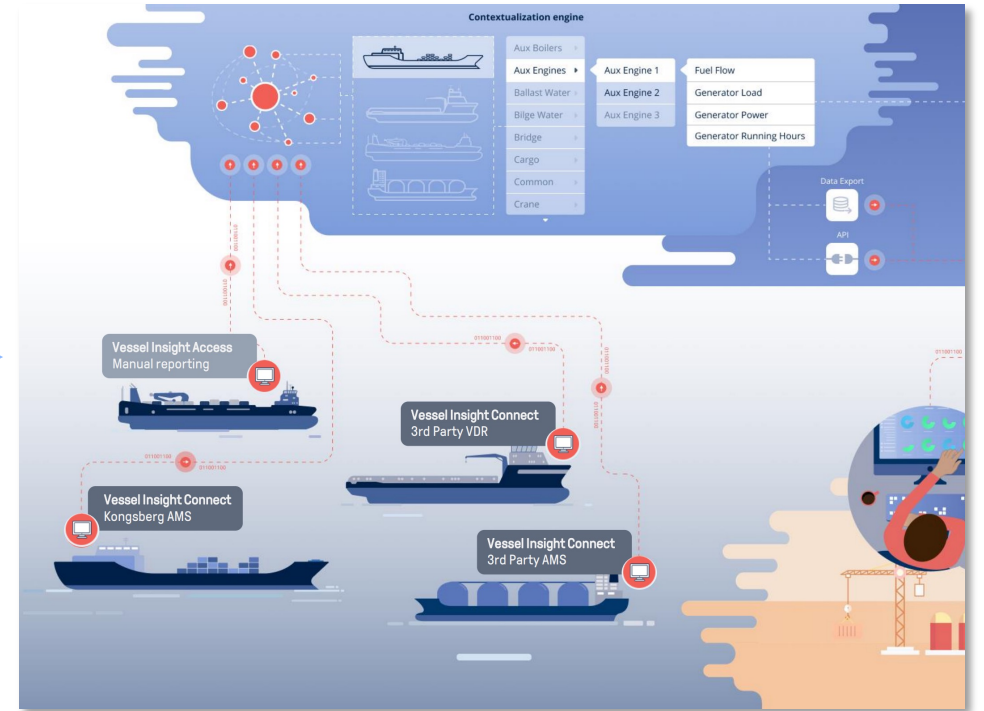
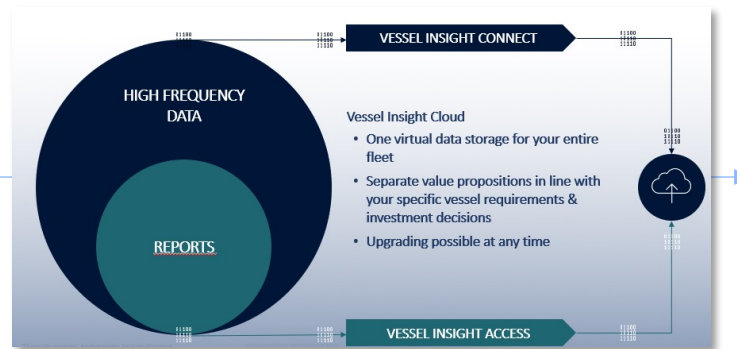
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Vessel Insight – Our Vessel to Cloud Infrastructure

Unified asset structure for entire fleets with Access & Connect



Same asset structure for entire fleet regardless of data source

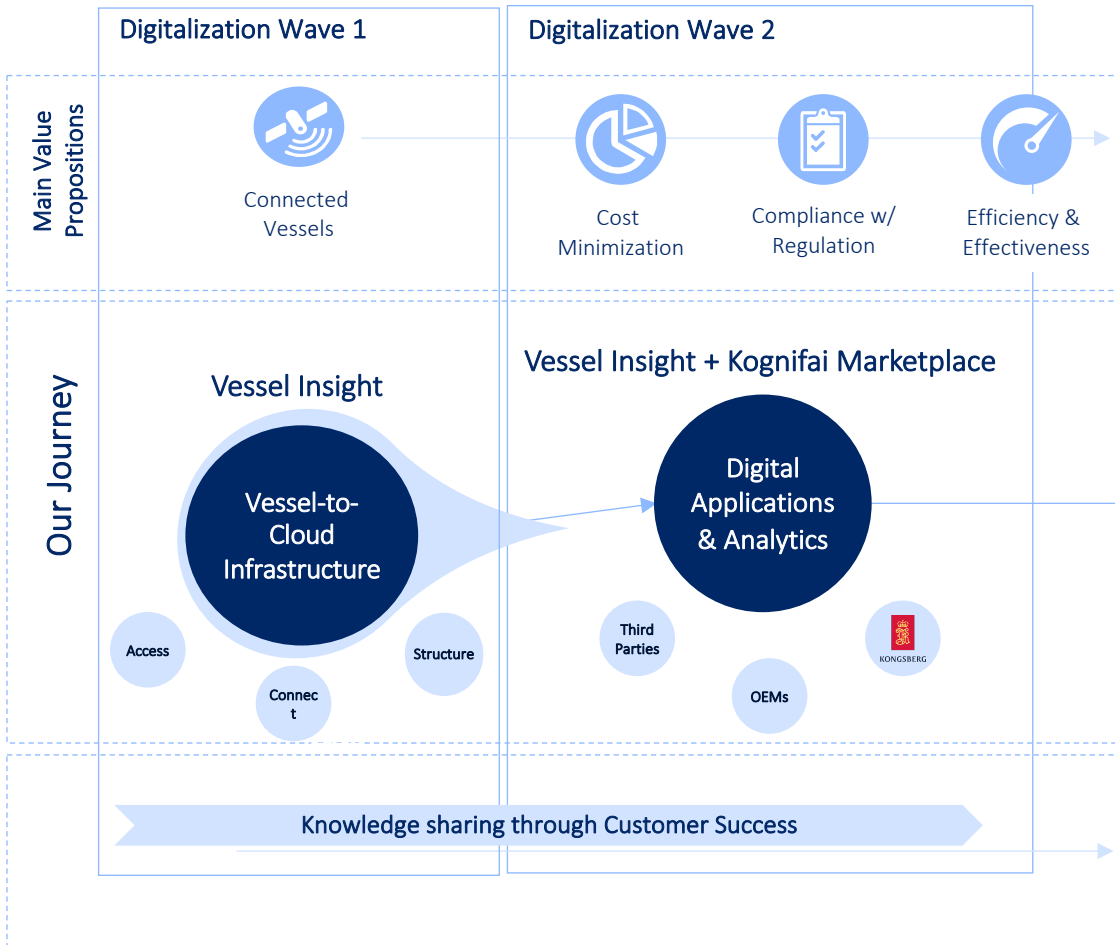




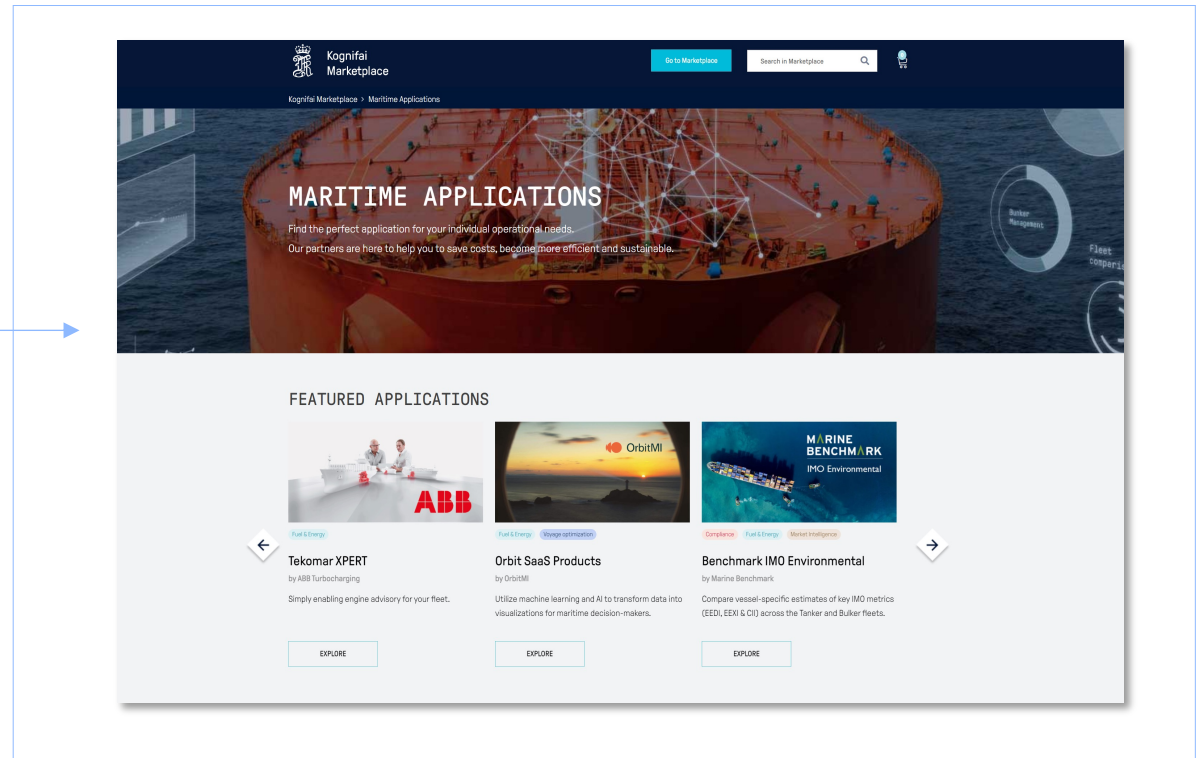
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Extending Vessel Insight with the Kognifai Marketplace

Both supplementary and competitive applications accessible through one marketplace



Access through the Kognifai Marketplace





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Owner & Tech. Management Solutions

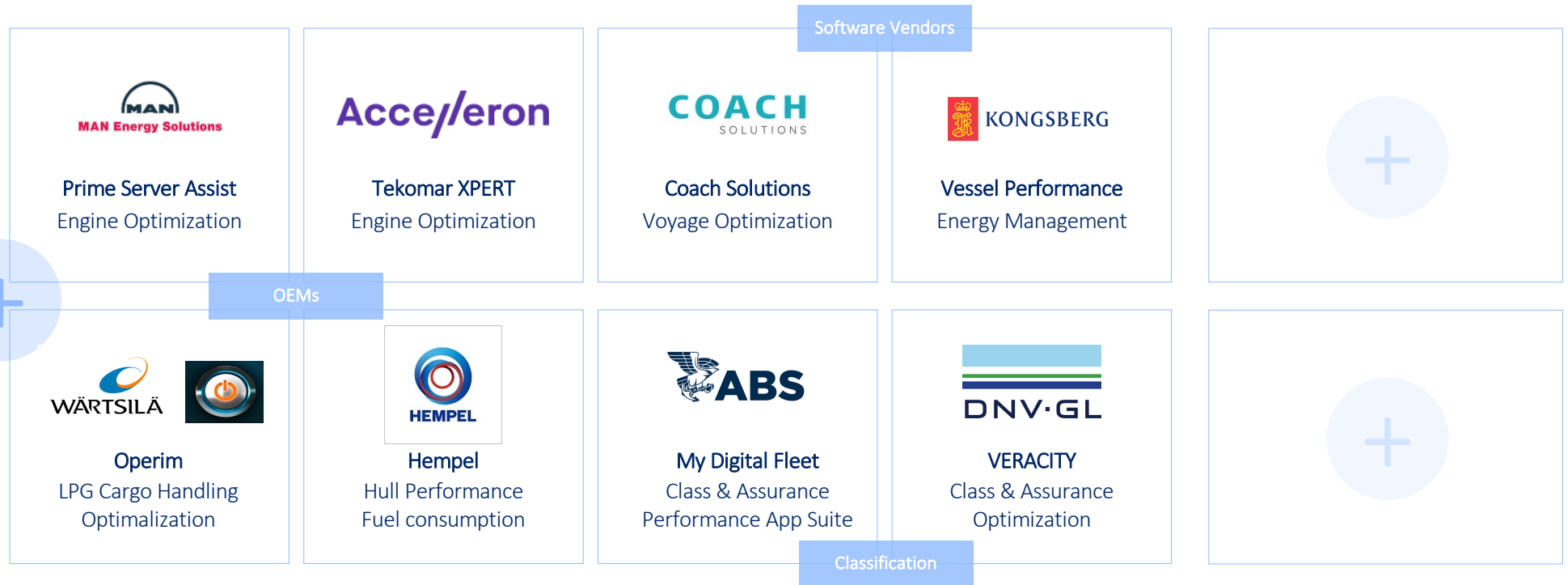
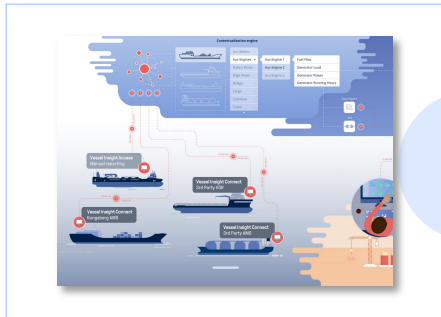
Running on data collection & contextualisation from Vessel Insight

Example

Vessel Insight Infrastructure

Current examples

Continuous expansions





We will help you to create long term value

Customer Success Managers support you in
making the most of our offering over time



49.22

+8.5

1032.33

1.6%

1018.04

4.2%

47.75

+4.3

NO SMOKING

ER PISHAN

ER PISHAN



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You own the data from your vessels, we just make it accessible & manageable!



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... from a closed lake to an open sea ...

Thank you!