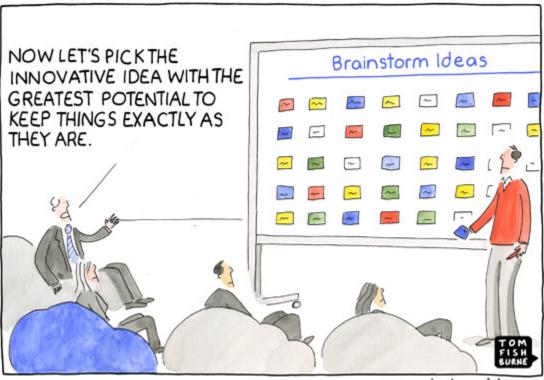




Setting the scene

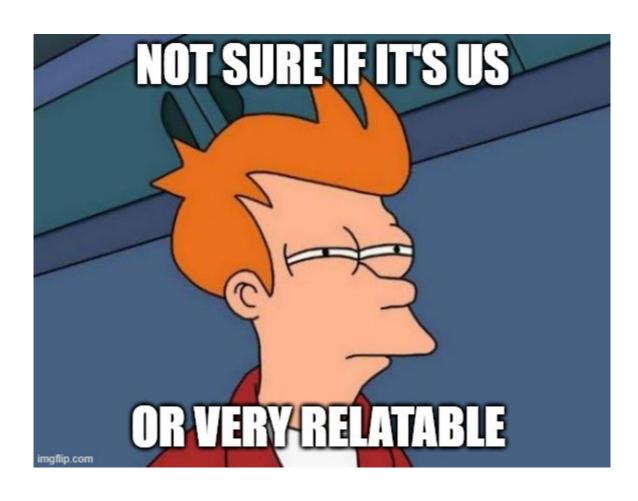




@ marketoonist.com

Does this sound familiar?





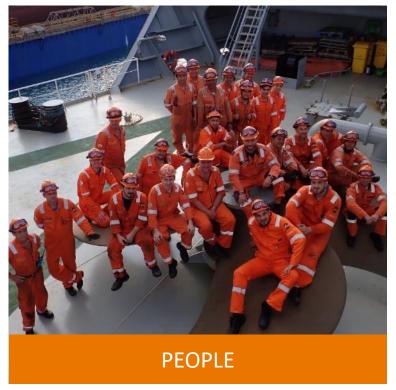
During today's presentation you will...



- Meet Anthony Veder
- See our innovation strategy
- Hear about where we are standing today and where we want to go
- See the topics that will become relevant
- Learn how we are facing the challenges building toward a more data-driven culture
- May share your experience

Integrated shipowner



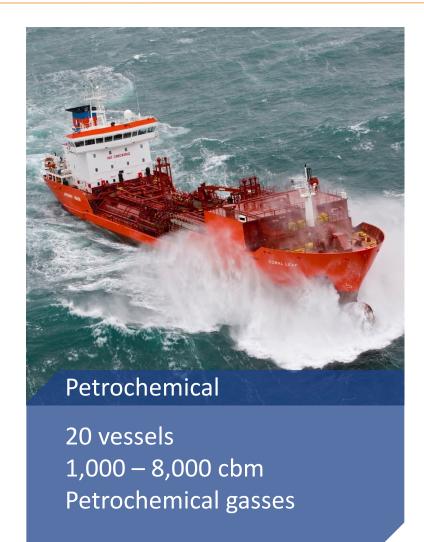






Markets







Strategic pillars





INNOVATION ROADMAP



ANTHONY VEDER

An ambitious

leader in gas

shipping service solutions

Smart vessels

Model-driven

Integrated

supply chain

decision making

Topics that we are currently





Smart vessels

- Using sensor data to increase reliability of the fleet and improve efficiency
- Predictive maintenance and procurement, automating processes



Sustainability

- Using data to comply with rules and regulations
- Voyage optimization and scenario planning



Integrated supply chain

- Using data to increase efficiency and productivity in the supply chain
- Predicting ETAs, automated nominations and scheduling and m2m info sharing

INNOVATION ROADMAP

HORIZON 1 HORIZON 2 HORIZON 3



Model-driven decision making

Integrated supply chain





An ambitious leader in gas shipping service solutions

Smart vessels



Our reality vs where we want to go



Now...

- A centralized setup with a process to identify requirements and create reports
- A Power BI environment providing work overviews
- A siloed SQL server with a lot of views, stored procedures and tables
- People do not want to change
- Having a cool product does not mean success



By 2025...

- Anthony Veder predicts rather than reacts. For this, AV uses unambiguous actionable insights based on high-quality data
- A modern, cloud-based data platform with a single source of truth
- Governance framework
- A culture that embraces datadriven decision making

How are we facing the challenges?





PEOPLE

- Helping people making the transition to a data-driven culture
- Building the right competences& knowledge
- Acquiring top-down management support



PROCESS

- Creating the right governance
- Understanding what the business needs
- Incrementally deliver to the business
- Embedding a new way of working in the operations



TECHNOLOGY

- Driven by use-cases
- Starting small, scaling fast
- Creating a robust and future proof platform



