



TMS Dry Ltd

Fleet Digitalization & Compliance: A Toolkit for the Modern Age

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Roadmap

- Overview of Digitalization in Shipping
- Low Frequency Data Validation
- Data Acquisition Onboard Vessels
- Solutions for Data Storage & Processing
- Extracting Valuable Insights
- Tools for Office Presentation



Digitalization Overview



Digitalization Process

Overview of Digitalization in Shipping

- Importance of Digitalization
- Impact on Fleet Efficiency
- Compliance Requirements
- Impact on profitability



Data Acquisition Onboard Vessels

- Noon Report Data
- Sensors and IoT Devices
- Real-time Data Collection
- Data Types
 - Operational
 - Performance
 - Compliance
- Challenges and Solutions
- Office Tools



Data Storage & Processing

- On Premise vs Cloud-Based Solutions
- Onboard & Onshore Data Centers
- Data Security Measures
- Data Validation and Cleaning

Extracting Valuable Insights

- Data Analytics and Machine Learning
- Predictive Maintenance
- Propulsion Efficiency Optimization
- Safety and Compliance Enhancement

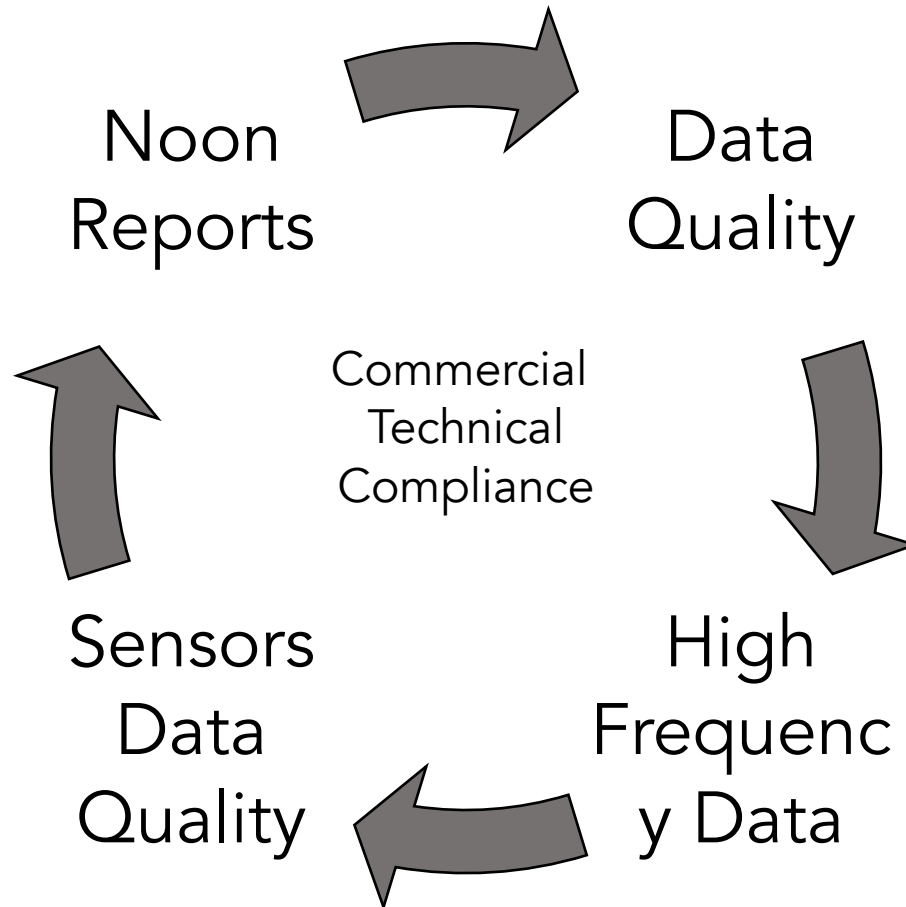


Office Tools

- Data Visualization / Presentation Tools
 - Commercial Products
 - In-house Solutions
 - Interactive Dashboards
 - Augmented Time Series Data
 - Traffic Light Method
- Custom Reports
- Remote Access



Common Performance Strategy



ROI Maximization

Case Study

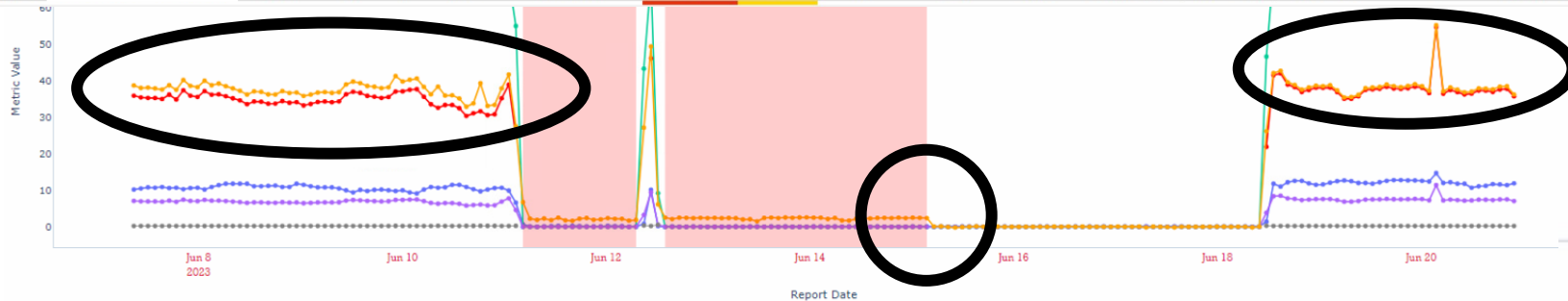
Each Dot represents 450 minutes

Export

| Number of Vessels with Active DAQ | Total M/E Overconsumption (M/T) | Per Vessel M/E Overconsumption (M/T) | Average M/E (%) Overconsumption | Reported Miles Discrepancy |
|-----------------------------------|---------------------------------|--------------------------------------|---------------------------------|----------------------------|
| 14 | 2.3 | 0.2 | 0.4% | |

Export

| Date / Time | Vessel | Report | TimeZone | Draft | Voyage No | Next Port | Attained CII | Report CII | Sailing Time | Total Miles | Speed GPS | Total Cons/24H | M/E Cons/24h | A/E Cons/24h | Boiler Cons/24H | M/E RPM | T/C RPM | Pump Mark | Slip | F/W | ROB |
|-------------|--------|-----------|----------|-------|-----------|---------------------|--------------|------------|--------------|-------------|-----------|----------------|--------------|--------------|-----------------|--------------|---------|-----------|-------|-----|-----|
| 2023-10 | | Noon | 3 | B | 246B | SUEZ | D | C | 25 | 327 | 13.08 | 40.8 | 37.5 | 3.3 | 0 | 71.8 | 8200 | 44 | 3.17 | 199 | |
| 2023-10 | | Noon | 2 | L | 180L | GIBRALTAR | C | C | 23 | 265 | 11.52 | 38.0 / 0.0 | 33.7 / 0.0 | 4.3 / 0 | 0 | 69.2 / None | 6980 | 50 | 10.65 | 165 | |
| 2023-10 | | Noon | -3 | L | 173L | SINGAPORE | D | E | 24 | 225 | 9.38 | 27.5 | 23.3 | 3.9 | 0.3 | 81.11 | 11910 | 54 | 25.61 | 266 | |
| 2023-10 | | Noon | 3 | L | 72L | SINGAPORE | C | E | 24 | 242 | 10.08 | 40.0 / 39.4 | 34.8 / 34.4 | 5.0 / 5 | 0.2 | 67.05 / 67.1 | 6879 | 52 | 19.3 | 258 | |
| 2023-10 | | Noon | 8 | L | 31L | FANGCHENG | E | C | 24 | 265 | 11.04 | 40.5 / 40.7 | 37.0 / 37.1 | 3.5 / 3.6 | 0 | 65.3 / 65.2 | 8550 | 52 | 15.7 | 630 | |
| 2023-10 | | Port Noon | 2 | L | 172L | | C | B | 0 | 35 | 0 | | | | 0 | 0 | 0 | 0 | | 282 | |
| 2023-10 | | Port Noon | 5.5 | L | 35L | | B | Idle | 0 | 0 | 0 | | | | 0 | 0 | 0 | 0 | | 191 | |
| 2023-10 | | Noon | 8 | L | 52L | LUOYUAN | C | C | 24 | 271 | 11.29 | 27.5 / 26.9 | 24.6 / 25.2 | 2.9 / 2.6 | 0 | 73.13 / 72.5 | 7900 | 48 | 4.74 | 289 | |
| 2023-10 | | Noon | 8 | L | 197L | CAOFEIDIAN | D | D | 13.5 | 151 | 11.19 | 43.5 | 38.9 | 4.6 | 0 | 71.79 | 8040 | 50 | 12.45 | 265 | |
| 2023-10 | | Noon | 8 | L | 39L | DALIAN | C | C | 24 | 270 | 11.25 | 40.1 | 35.3 | 4.8 | 0 | 62.01 | 8979 | 55.8 | 6.78 | 377 | |
| 2023-10 | | Port Noon | 2 | L | 128L | | C | Idle | 0 | 0 | 0 | | | | 0 | 0 | 0 | 0 | | 408 | |
| 2023-10 | | Noon | 2 | L | 106L | SINGAPORE ANCHORAGE | D | D | 24 | 261 | 10.88 | 39.9 / 39.9 | 36.2 / 36.0 | 3.7 / 3.7 | 0 | 70.36 / 70.5 | 7900 | 65 | 13.15 | 313 | |
| 2023-10 | | Port Noon | 11 | B | 163B | | D | Idle | 0 | 0 | 0 | | | | 0 | 0 | 0 | 0 | | 263 | |
| 2023-10 | | Noon | 3 | B | 95B | OWENDO | D | C | 24 | 278 | 11.58 | 40.1 / -2.4 | 36.5 / 36.3 | 3.4 / 3.1 | 0.2 | 68.0 / 67.5 | 7100 | 44 | 13.09 | 511 | |
| 2023-10 | | Port Noon | 1 | L | 26L | | D | Idle | 0 | 0 | 0 | nan / 3.0 | 0.0 / None | nan / 3 | 0 | 0.0 / 0.0 | 0 | 0 | | 307 | |
| 2023-10 | | Port Noon | 8 | L | 30L | | B | E | 0 | 18 | 0 | nan / 0.0 | nan / 0.0 | nan / 0 | 0 | 0.0 / None | 0 | 0 | | 271 | |
| 2023-10 | | Noon | 4 | B | 2B | ITAGUAI | A | A | 25 | 343 | 13.72 | 40 | 35.8 | 4.2 | 0 | 56.9 | 9567 | 61 | -2.05 | 453 | |
| 2023-10 | | Port Noon | -3 | B | 260B | | C | Idle | 0 | 0 | 0 | | | | 0 | 0 | 0 | 0 | | 230 | |
| 2023-10 | | Noon | 11 | L | 211L | JINGTANG | C | C | 25 | 286 | 11.44 | 40.2 | 34.9 | 5 | 0.3 | 68 | 7051 | 61 | 9.72 | 331 | |
| 2023-10 | | Noon | -11 | L | 177L | RIZHAO | C | C | 25 | 292 | 11.68 | 27.1 | 23.5 | 3.3 | 0.3 | 71.04 | 7500 | 44 | -1.44 | 123 | |
| 2023-10 | | Noon | 0 | L | 212L | GIBRALTAR | C | A | 24 | 295 | 12.29 | 35.1 / 34.5 | 31.0 / 32.0 | 4.1 / 2.4 | 0 | 68.6 / 68.6 | 6682 | 62 | 3.85 | 246 | |
| 2023-10 | | Noon | -12 | L | 269L | PRAIA HOLE | D | C | 24 | 284 | 11.83 | 39.4 / 37.5 | 35.8 / 36.2 | 3.6 / 1.6 | 0 | 69.63 / 69.6 | 7400 | 65 | 4.33 | 366 | |



Compliance and Regulatory Considerations

- GDPR and Data Privacy
- IMO Regulations
- Emission Monitoring and Reporting
- EU ETS / Carbon Trading



Return on Investment (ROI)

- Cost Reduction
- Revenue Generation
- Environmental Benefits



Challenges and Risks

- Data Security
- Integration Complexity
- Onshore & Onboard Personnel Training
- Upfront Costs
- Black-box solutions



Best Practices

- Cross-functional Teams
- Universal No Blame Policy
- Continuous Training
- Regular Independent Data Audits
- Partnering with Experts



2020 - 2050

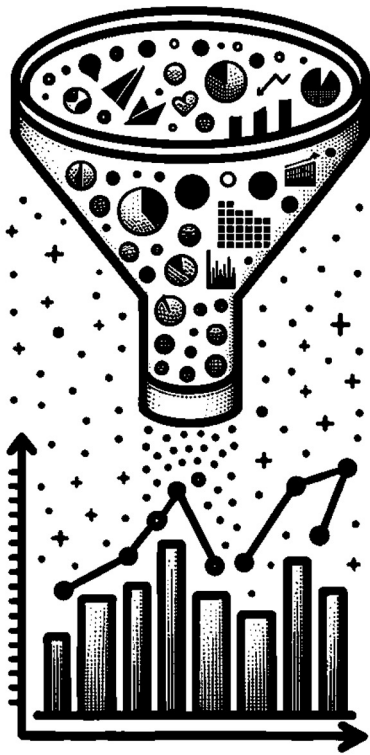
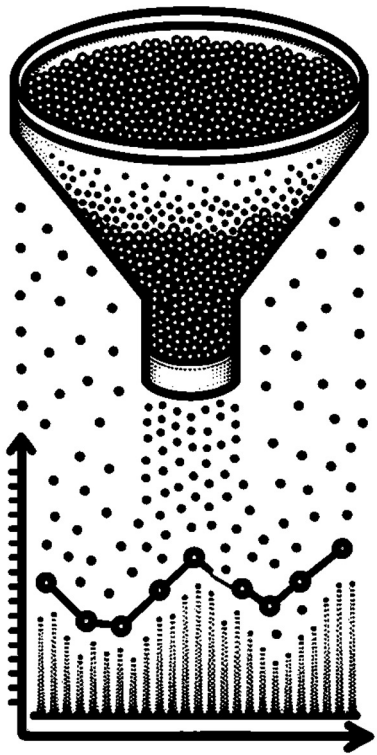
- Environmental Sustainability
- Artificial Intelligence and Automation
- Autonomous Shipping
- Alternative Power Sources

2020 - 2050

- Systems as a Service (SaaS)
- Blockchain for Transparency
- Data-Driven Decision making



Conclusion



Questions & Answers

Thank you 🇵🇭

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