



Moving your fleet on safe and secure seas

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Elephant in the room !!!



- Maritime cyber risk
- GUIDELINES ON MARITIME CYBER RISK MANAGEMENT
 - IMO has issued [MSC-FAL.1-Circ.3-Rev.2](#) *Guidelines on maritime cyber risk management*.
- Started in 2017 –upd 2022
- Guidelines on [Cyber Security](#) on board Ships issued by ICS, IUMI, BIMCO, OCIMF, INTERTANKO, INTERCARGO, InterManager, WSC and SYBAAss.



The Guidelines on Cyber Security Onboard Ships

Version 4 (short version)

- Cyber incidents can arise as the result of eg:
 - a cyber security incident, which affects the availability and integrity of OT, for example corruption of chart data held in an Electronic Chart Display and Information System (**ECDIS**)
 - an unintended system failure occurring during software maintenance and patching, for example through the use of an **infected USB drive** to complete the maintenance
 - loss of or manipulation of external sensor data, critical for the operation of a ship. This includes but is not limited to Global Navigation Satellite Systems (**GNSS**), of which the Global Positioning System (**GPS**) is the most frequently used.
 - failure of a system due to software crashes and/or “bugs”
 - crew interaction with **phishing** attempts, which is the most common attack vector by threat actors, which could lead to the loss of sensitive data and the **introduction of malware to shipboard systems**



The Guidelines on Cyber Security Onboard Ships

Version 4

- The maritime industry has a range of characteristics that affect its vulnerability to cyber incidents.
- These include:
 - involvement of multiple stakeholders in the operation and chartering of a ship potentially resulting in lack of accountability for the IT and OT system infrastructure and ship's networks
 - **use of legacy IT and OT systems** that are no longer supported and/or that rely on obsolete operating systems
 - use of **OT systems that cannot be patched or run anti-virus due to type approval issues**
 - ships that **interface online** with shoreside parties and other parts of the global supply chain
 - the sharing of business critical, data sensitive and commercially sensitive information with shorebased service providers, including marine terminals and stevedores and also, where applicable, public authorities



The Guidelines on Cyber Security Onboard Ships

Version 4

- the availability and use of computer controlled critical systems, which may not have the latest patches installed or be properly secured, for the ship's safety and for environmental protection
- a **cyber risk management culture** that still has potential for improvement, eg through more formalised training, exercises and clarified roles and responsibilities
- frequently the automation system comprises of **multiple sub-systems from numerous vendors** that are integrated by shipyards with minimal regard to cyber issues



The Industry Agrees...



IT / OT Convergence

“OT environments that were traditionally separated are no longer completely isolated. They now have direct connections for business, OEMs and other third parties.”

Gartner, Reduce Risk to Human Life by Implementing This OT Security Control Framework published 17 June 2021



Long Lifespan

“The automation hardware in a process automation system is often capable of running 20 to 30 years.”

Automation’s Life Cycle Management of Processing Automation Control Systems, published April 2021



Incidents Underreported

“15% of survey respondents have experienced a security incident last year that crippled operational or mission-critical systems.”

Gartner, Emerging Technologies: Critical Insights for Operational Technology Security published November 10, 2021



Compromises in IT drive ICS/OT incidents

“Survey participants cite a compromise in IT allowing threats into the ICS/OT control networks as the highest-ranking threat vectors involved in control system incidents.”

SANS 2022 Survey: OT/ICS Cybersecurity, published October 2022



Mixing legacy and modern tech

“Technical integration of legacy and aging OT technology with modern IT systems is the biggest challenge facing securing OT technology and process.”

SANS 2022 Survey: OT/ICS Cybersecurity, published October 2022



Ransomware is the highest concern

“Ransomware, extortion, or other financially motivated crimes rank as number one threat vector of concern.”

SANS 2022 Survey: OT/ICS Cybersecurity, published October 2022



Where do we stand today ?

- Vessel setup
 - Vendor A provides the connectivity
 - Vendor B provides the switching/wireless
 - Vendor C provides the crew internet / cards
 - Vendor D provides the endpoint protection
 - Vendor E OT/IOT
 - Vendor



Where do we stand today ?

- On-shore setup
 - Vendor A provides the connectivity + NGFW/UTM/NGTP protection
 - Vendor B provides the switching/wireless
 - Vendor C provides the SIEM/SOAR
 - Vendor D provides the secure email
 - Vendor E provides the cloud security
 - Vendor ...



Cybersecurity Market and Industry Drivers

Driving Infrastructure Evolution

How we interact with customers, suppliers, infrastructure, and employees is changing

Work from Anywhere



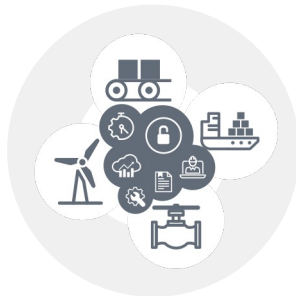
Digital Acceleration



Application Journey



Operational Technology Connectivity



Evolving Threat Landscape

Cybercriminals are adopting APT-like tactics to develop and scale attacks faster than ever

Cloud



*Kaseya
VSA*

Nation Sponsored



*Hermetic
Wiper*

Ransom as a Service



REvil

Growing Attack Surface



SolarWinds | Log4j

AI-enabled



Swarmbot

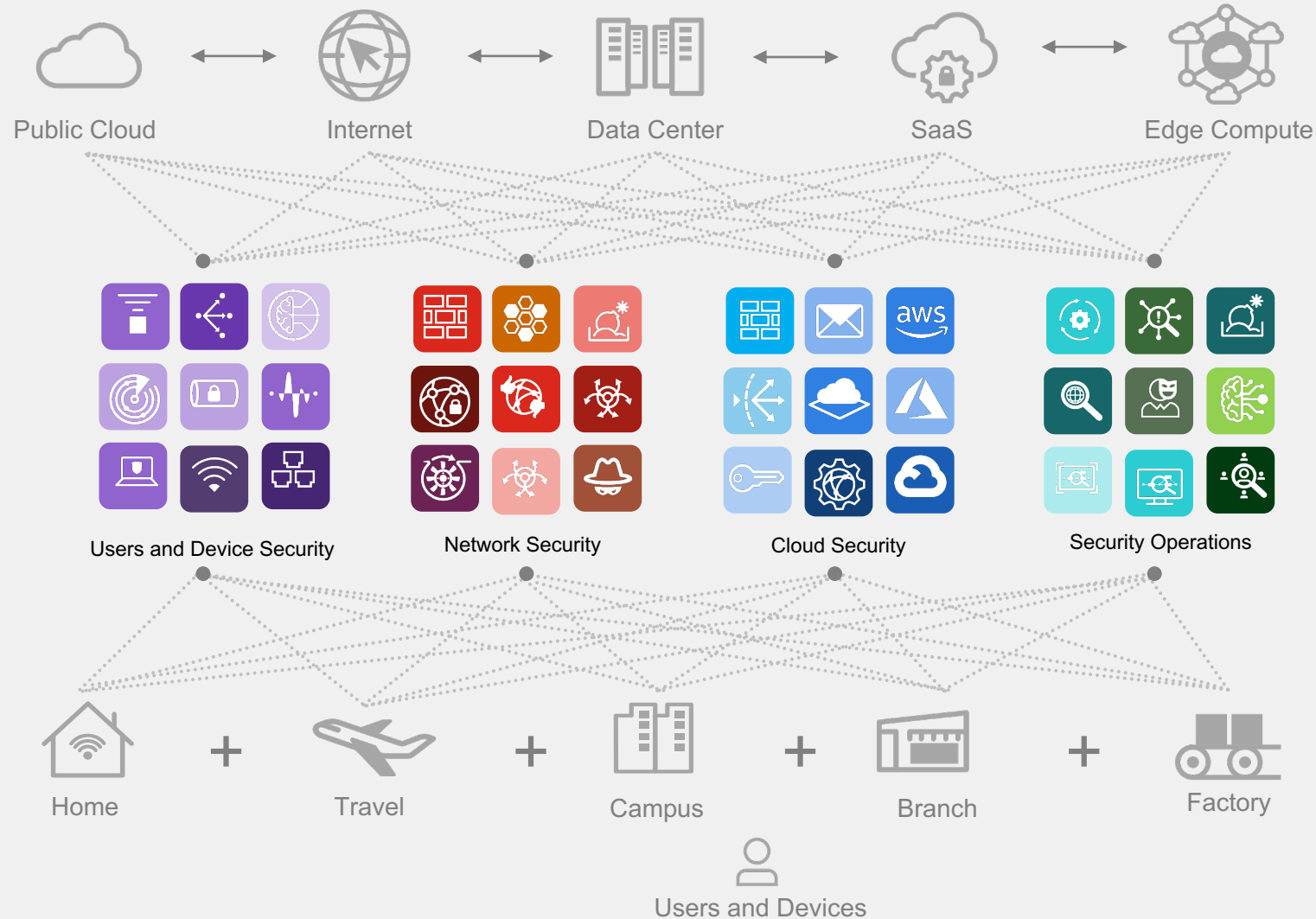
OT



Wipers | Colonial Pipeline



Complexity is Slowing Digital Initiatives



Today's Challenges

- Applications are distributed
- Users are working from anywhere
- More devices are attaching to applications
- Too many IT and security stacks
- Too many vendors
- Cybersecurity skills shortage



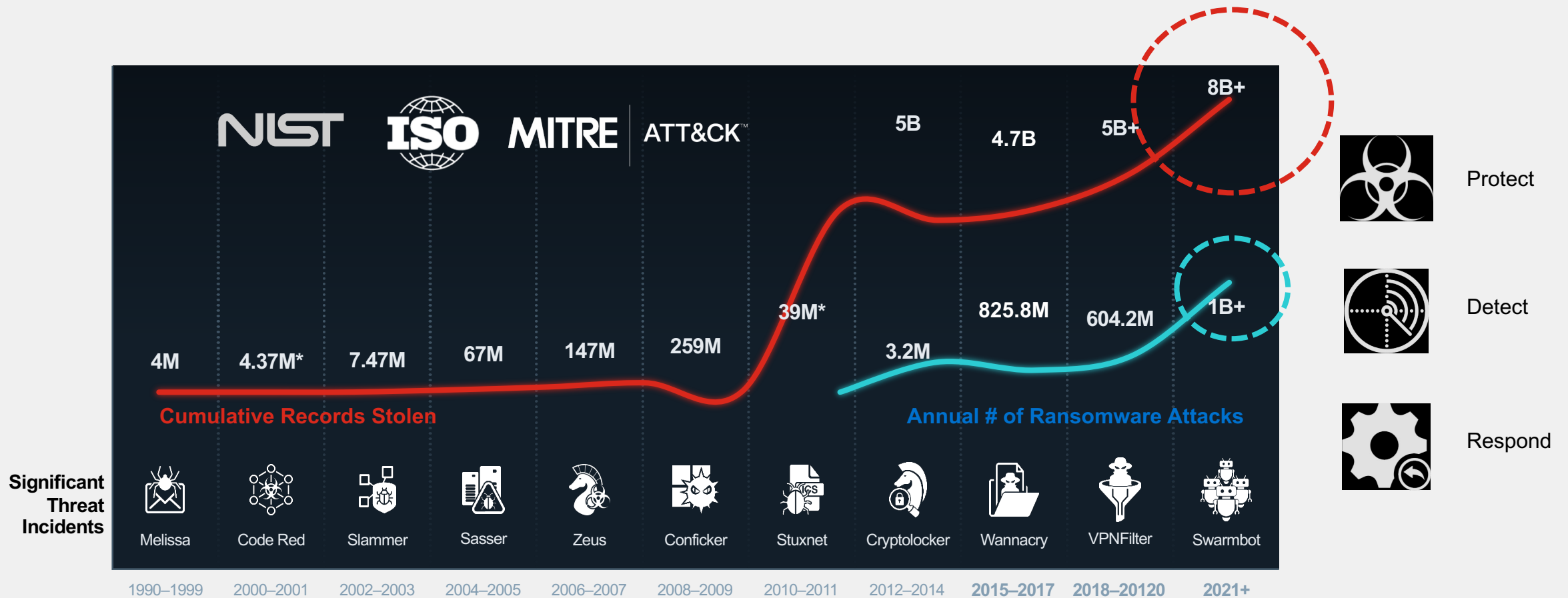
“There are only two types of companies: Those that have been hacked and those that will be hacked.”

-Robert Mueller

“There are three types of companies: Those that have been hacked, those that will be hacked and those that are already hacked and they don't know about it..”

Advanced Threats Continued to Adapt

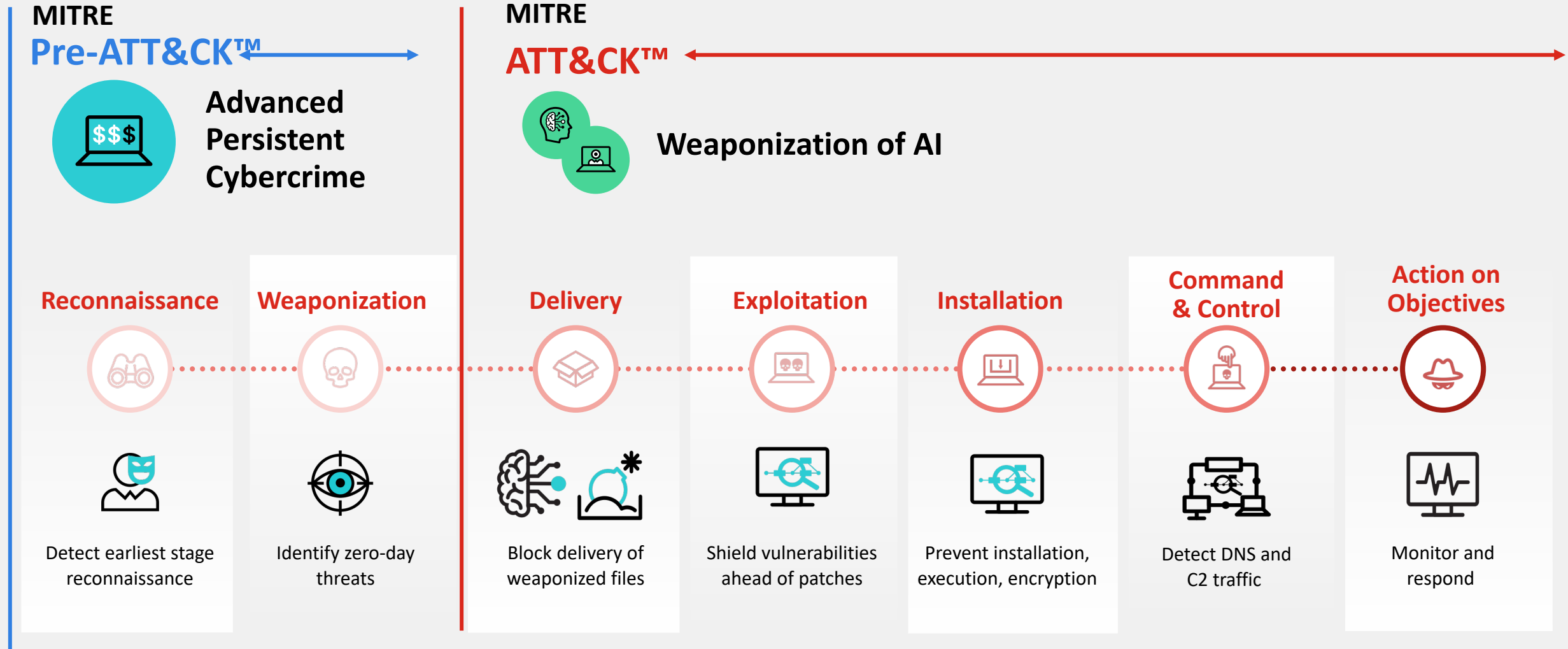
Both in Volume and Sophistication



*many undisclosed | Record Stolen Reference—Breach Level Index | Ransomware stats—Statista



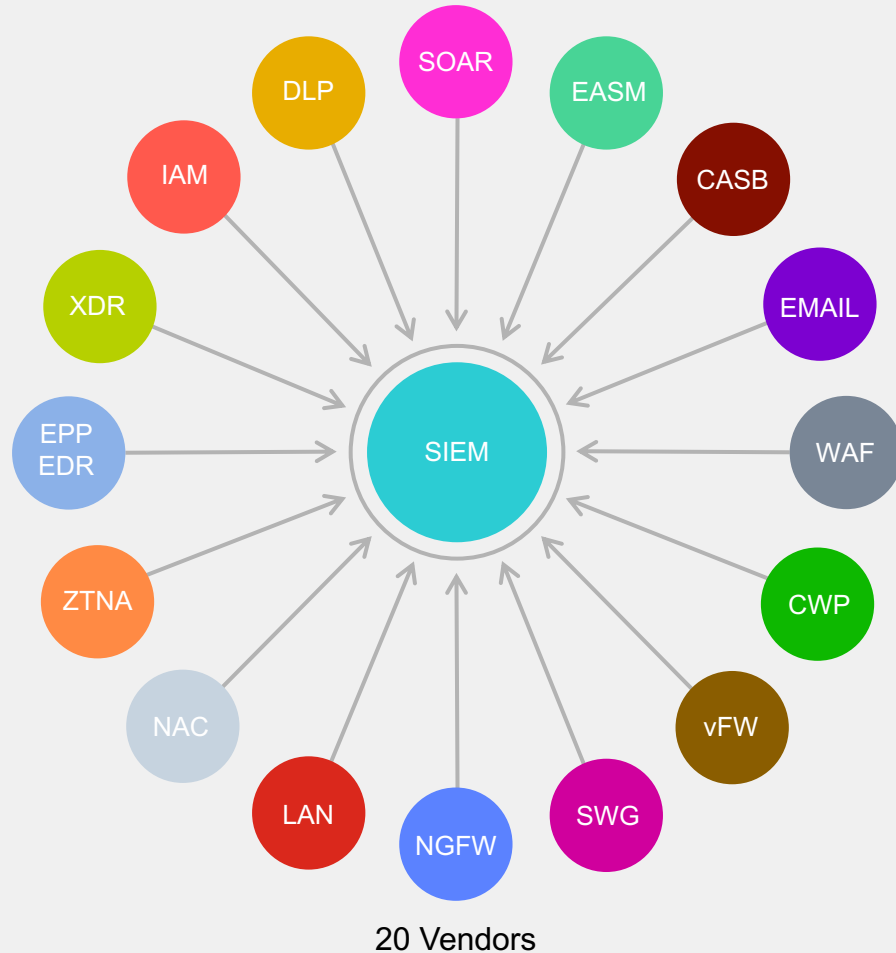
Attack kill chain



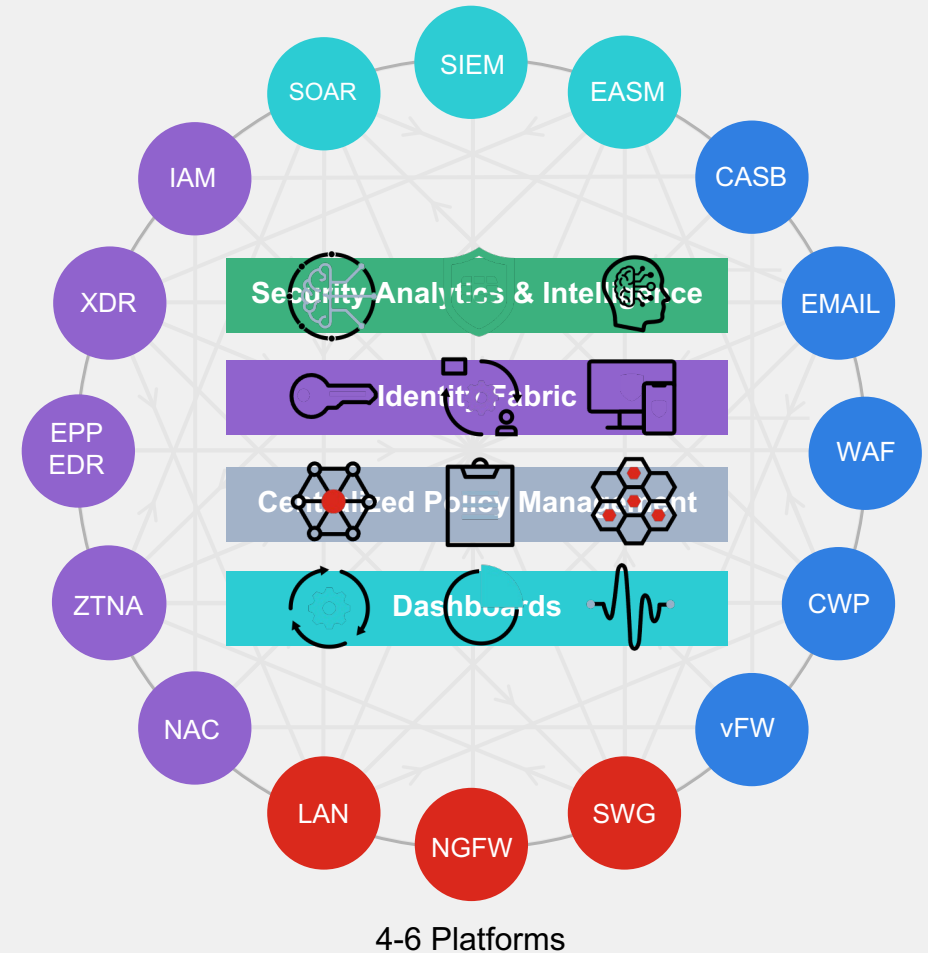
Consolidation of Security Point Product Vendors

Gartner® Cybersecurity Mesh Architecture (CSMA)

Cybersecurity Point Products



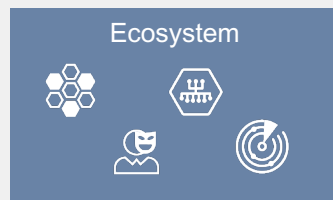
Cybersecurity Platform Approach



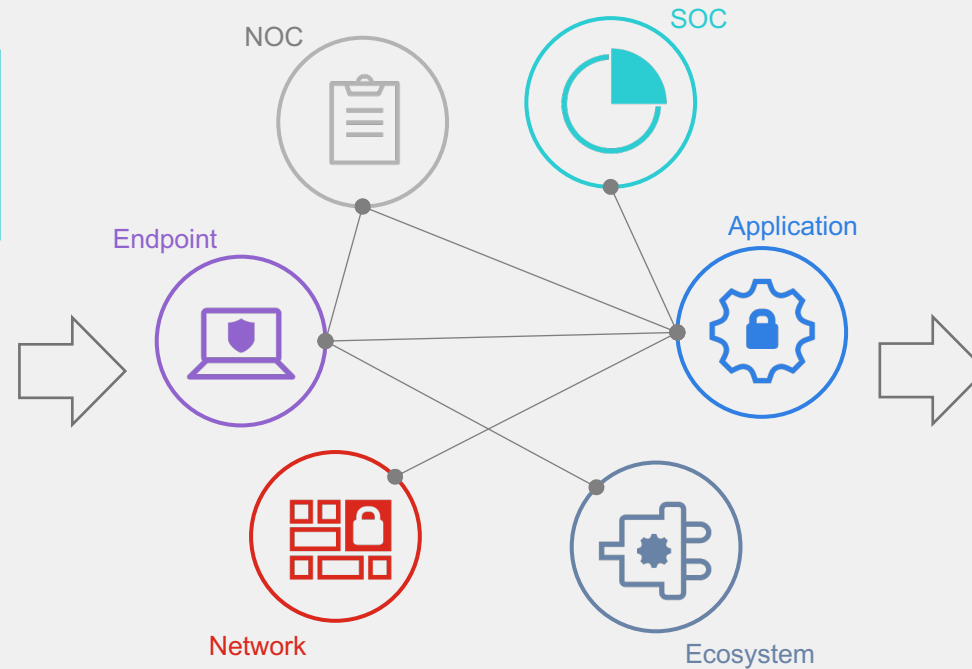
Cybersecurity Platform Journey



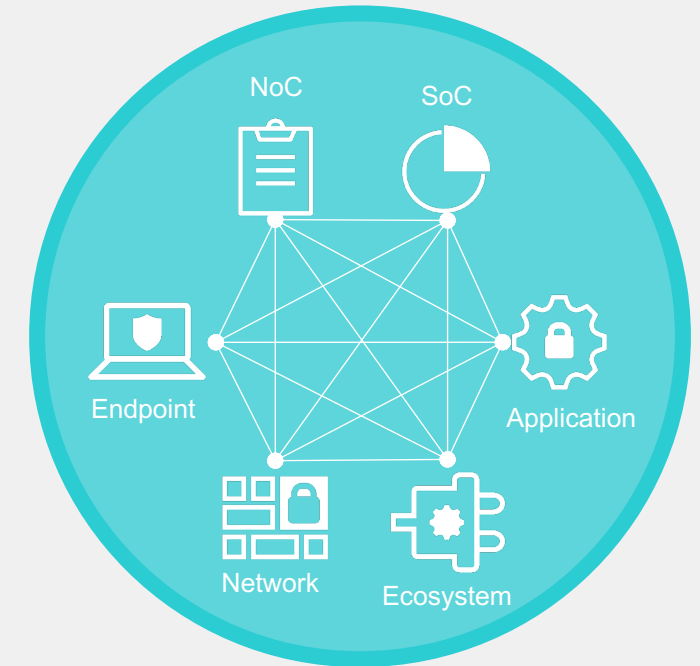
30+ Vendors



10 Vendors



2-3 Platforms



Your Journey to SOC Automation Maturity



Fortinet journey

- One-liner Fortinet Security Fabric **PLATFORM**





Fortinet Security Fabric

The industry's highest-performing integrated cybersecurity mesh platform



Secure Networking



FortiGate
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



FortiGate SD-WAN
Application-centric, scalable, and Secure SD-WAN with NGFW



FortiExtender
Extend scalable and resilient LTE and LAN connectivity



FortiAP
Protected LAN Edge deployments with wireless connectivity



FortiSwitch
Deliver security, performance, and manageable access to data



Linksys HomeWRK
Secure Work-from-Home solution for remote and hybrid workers



FortiNAC
Visibility, access control and automated responses for all networked devices



FortiProxy
Enforce internet, compliance and granular application control



FortiIsolator
Maintain an "air-gap" between browser and web content



Cloud Security



FortiGate VM
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



FortiDDoS
Machine-learning quickly inspects traffic at layers 3, 4, and 7



FortiCNP
Manage risk and compliance through multi-cloud infrastructures



FortiDevSec
Continuous application security testing in CI/CD pipelines



FortiWeb
Prevent web application attacks against critical web assets



FortiADC
Application-aware intelligence for distribution of application traffic



FortiGSLB Cloud
Ensure business continuity during Unexpected network downtime



FortiMail
Secure mail gateway to protect against SPAM and virus attacks



FortiCASB
Prevent misconfigurations of SaaS applications and meet compliance



Zero Trust Access



FortiSASE
Enforce dynamic network access control and network segmentation



ZTNA Agent
Remote access, application access, and risk reduction



FortiAuthenticator
Identify users wherever they are and enforce strong authentication



FortiToken
One-time password application with push notification



FortiClient Fabric Agent
IPSec and SSL VPN tunnel, endpoint telemetry and more



FortiGuest
Simplified guest access, BYOD, and policy management



Fabric Management Center: NOC



FortiManager
Centralized management of your Fortinet security infrastructure



FortiGate Cloud
SaaS w/ zero touch deployment, configuration, and management



FortiMonitor
Analysis tool to provide NOC and SOC monitoring capabilities



FortiAIops
Network inspection to rapidly analyze, enable, and correlate



FortiExtender Cloud
Deploy, manage and customize LTE internet access



FNDN
Exclusive developer community for access to advanced tools & scripts



Fabric Management Center: SOC



FortiDeceptor
Discover active attackers inside with decoy assets



FortiNDR
Accelerate mitigation of evolving threats and threat investigation



FortiEDR
Automated protection and orchestrated incident response



FortiSandbox / FortiAI
Secure virtual runtime environment to expose unknown threats



FortiAnalyzer
Correlation, reporting, and log management in Security Fabric



FortiSIEM
Integrated security, performance, and availability monitoring



FortiSOAR
Automated security operations, analytics, and response



FortiTester
Network performance testing and breach attack simulation (BAS)



SOC-as-a-Service
Continuous awareness and control of events, alerts, and threats



Incident Response Service
Digital forensic analysis, response, containment, and guidance



Support & Mitigation Services



FortiCare Essentials*
15% of hardware



FortiCare Premium*
20% of hardware



FortiCare Elite**
25% of hardware



FortiConverter
25% of hardware

* FortiCare Premium is formerly 24x7 Support. Lower support price for Switches and APs

** Response time for High Priority tickets. Available for FortiGate, FortiManager, FortiAnalyzer, FortiSwitch, and FortiAP



FortiGuard Threat Intelligence

Powered by FortiGuard Labs



Threat Map



Open Ecosystem

The industry's most extensive ecosystem of integrated solutions



Fabric Connectors
Fortinet-developed



DevOp Tools & Script
Fortinet & community-driven



Fabric API Integration
Partner-led



Extended Ecosystem
Threat sharing w/ tech vendors

Communication and Surveillance



FortiFone
Robust IP Phones w/ HD Audio with centralized management



FortiVoice
Integrated voice, chat, conferencing management, and fax with centralized



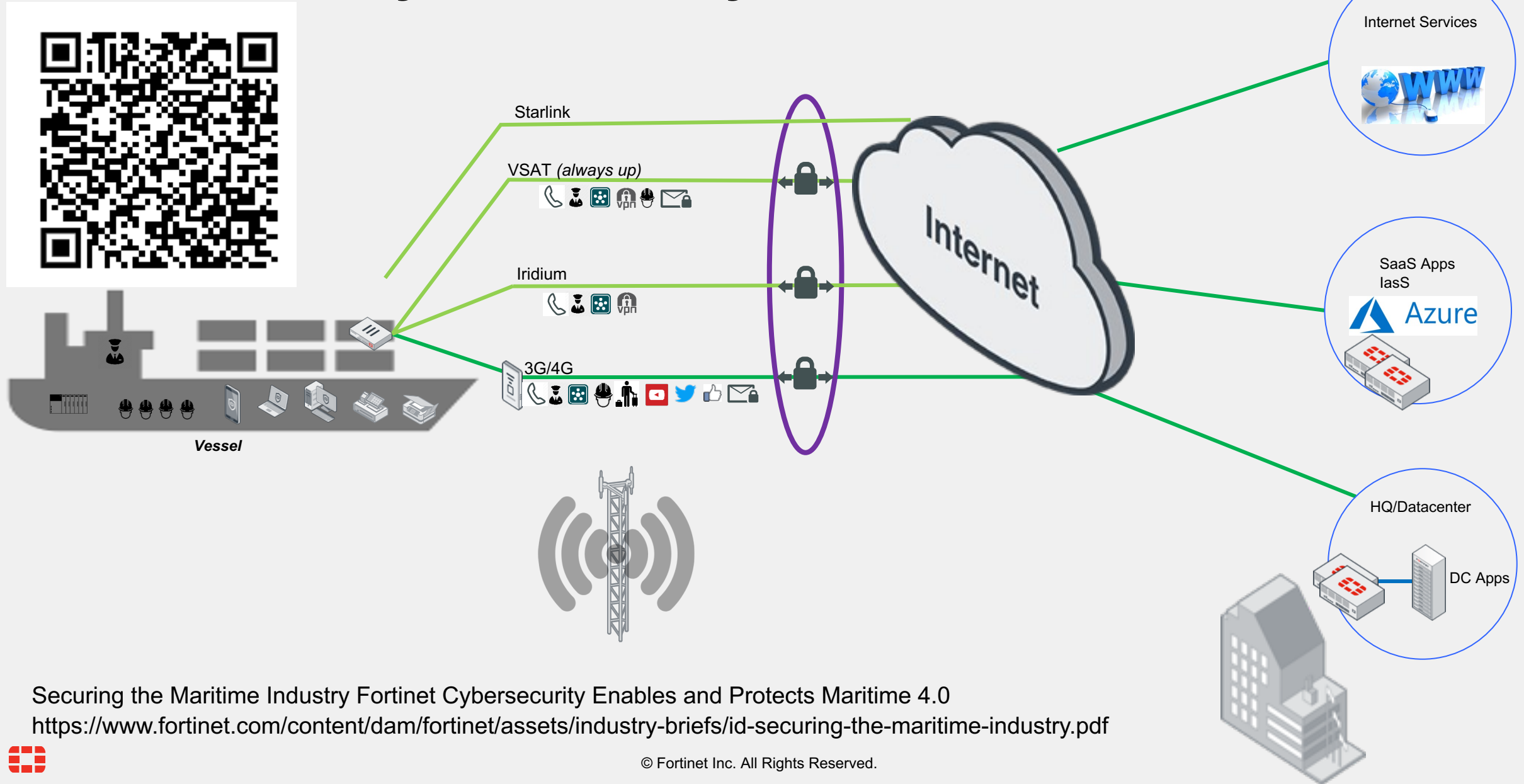
FortiCamera
HDTV-quality surveillance cameras for physical safety and security



FortiRecorder
High-performance NVR with AI-powered video management software



The Fortinet Cyber Security Solution



Securing the Maritime Industry Fortinet Cybersecurity Enables and Protects Maritime 4.0
<https://www.fortinet.com/content/dam/fortinet/assets/industry-briefs/id-securing-the-maritime-industry.pdf>

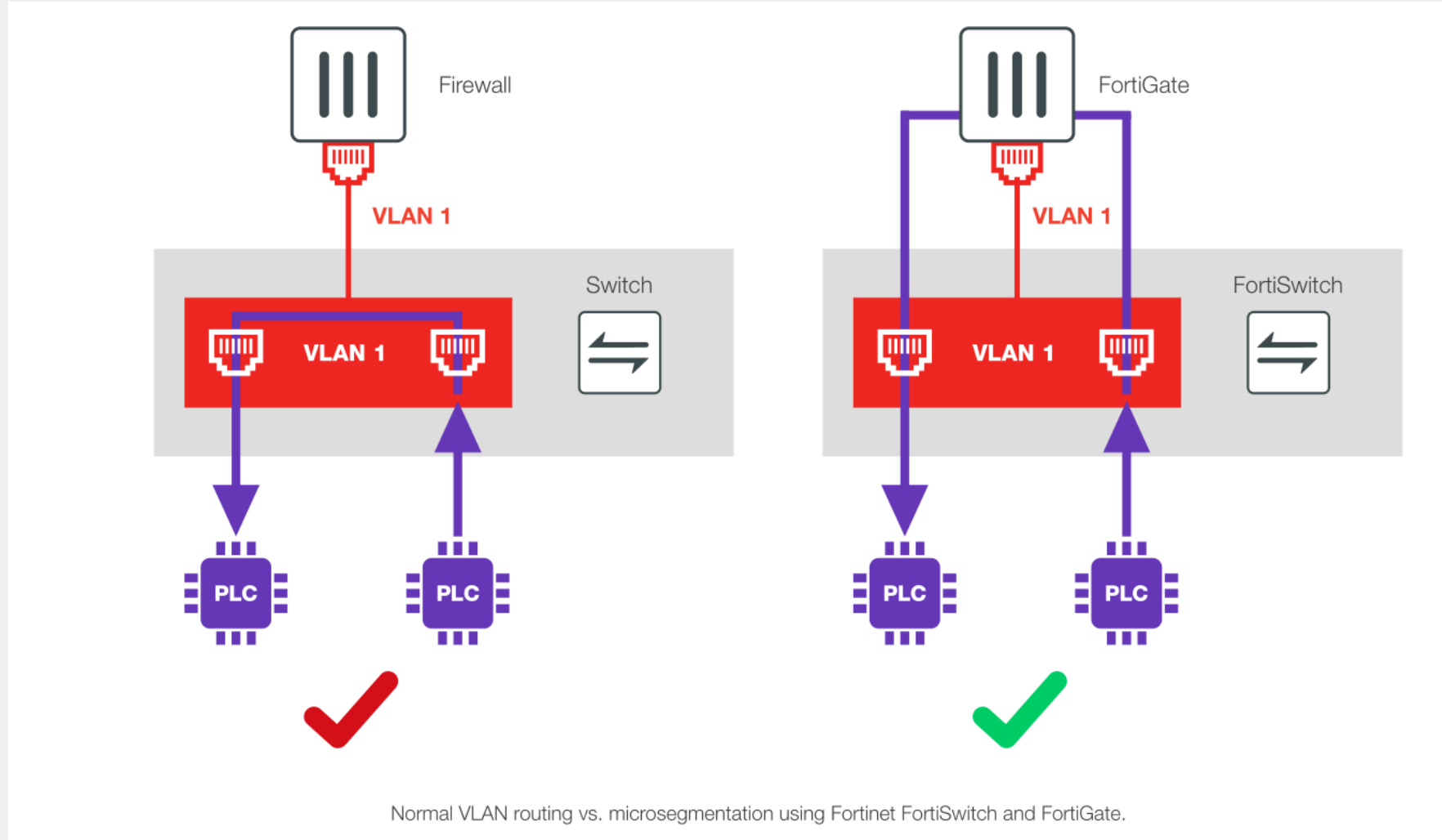


OT Use Case

- Customer story => I don't know where to start...
- Our answer:
 - Let's keep it simple
 - Fortigate devices are just an enabler for the **Fortinet Security Fabric**



Microsegmentation



Real use case



Ship Propulsion System protected by Fortinet



FORTINET®

