

Embracing Digitalization across the Maritime Industry

Maritime ICT Challenges

Digitalization is key to competitiveness

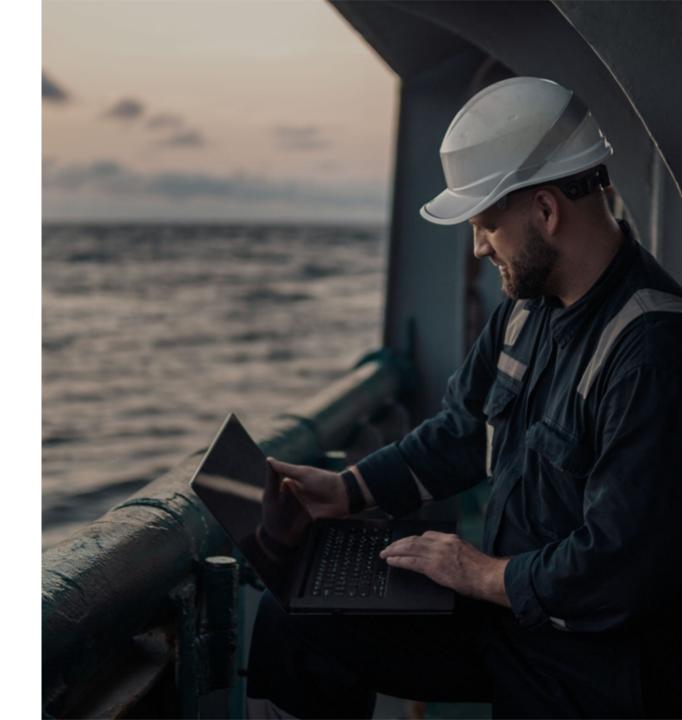
optimizing operations, complying with regulations, reducing cost and creating efficiencies

Lack of resources

to implement required solutions while keeping up with the evolving digital marketplace

An expensive problem to solve

increasing fixed costs of hiring new highly skilled IT staff



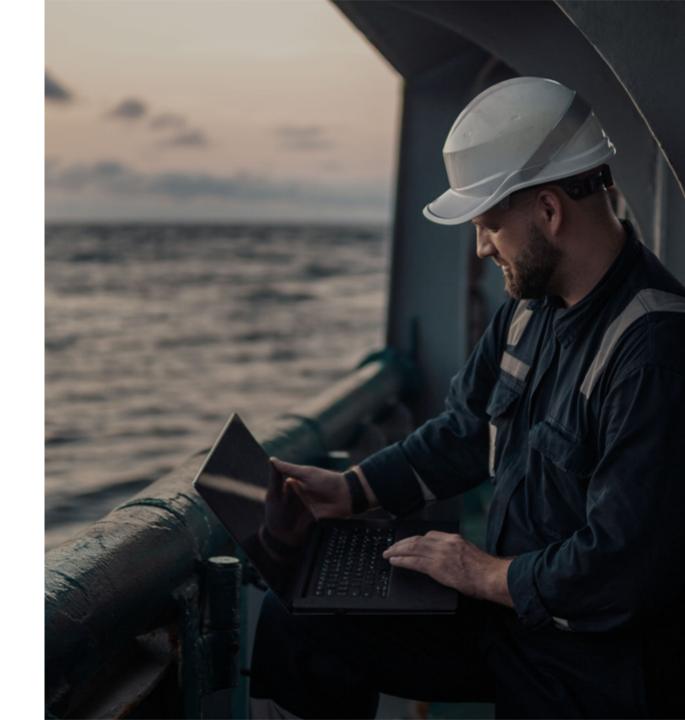
Embracing Digitalization across the Maritime Industry

The Solution: QUAZAR

A new way to **acquire**, **install and maintain** a complete vessel IT infrastructure including:

- All onboard IT hardware and software
- 24/7 IT management and support by a personal IT manager backed up by a dedicated team of IT specialists
- All for one fixed monthly fee per vessel

More solutions, more support, less cost!



Quazar Concept

A decentralized Enterprise Architecture where operations, practices and processes are governed by IT Service Management (ITSM) Framework which is based on ITIL, NIST, and IMO guidelines.

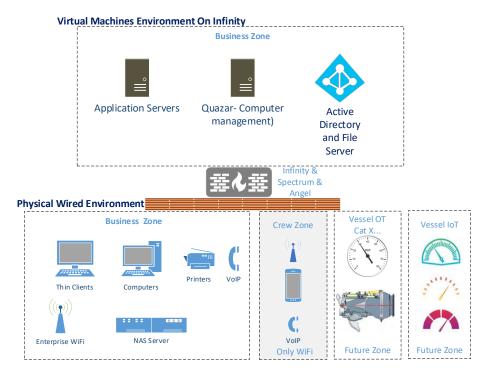
Quazar provides a personalized experience with significant cost and time efficiencies in order to turn today's burden into tomorrow's innovation.



Quazar Technology and design

Quazar combines tools developed in-house and from world-class technology providers.

- Computer and server infrastructure
- Network Attached Storage (NAS)
- Backup data protection
- Thin clients \ remote desktop services (RDS)
- Security controls
- Enterprise wireless infrastructure
- Printing infrastructure
- Remote diagnostics and monitoring
- **Full Infinity functionality**















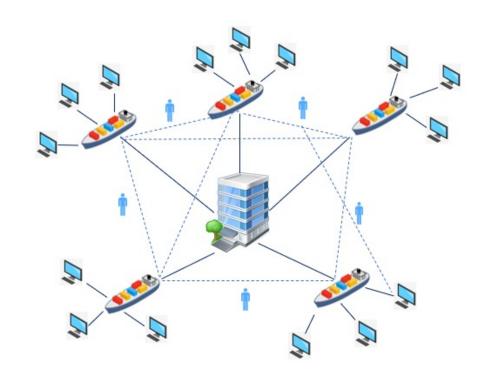




The Quazar Platform – The start of an Enterprise Architecture

The platform consists of:

- Infinity+ or Cube for Redundant hardware onboard, based on Dell servers
- Spectrum, for complete asset management, compliance and maintenance
- Microsoft Active Directory and File services Management
- Computer management platform (powered from Intel)
- Private cloud hosting ADs and FS at the HUBs, enabling Fleetwide Domain service Implementation, Management and Maintenance as well as Universal (Fleetwide) Security Policies



All managed by your Personal IT Manager, L2 system admins and system core engineers.



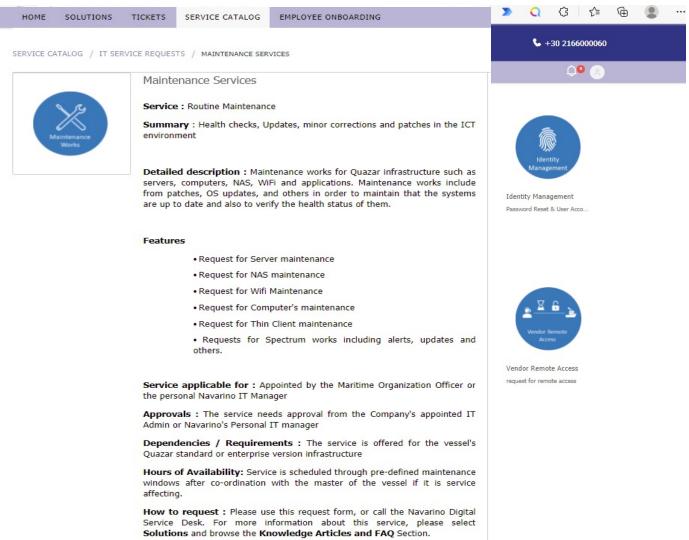
Enterprise Architecture Advantages

- Creating Insights and Overviews of Relations and Dependencies
- Impact of Change Analysis (What-if Scenarios)
- Standardization and Risk Mitigation
- IT Cost and Complexity Reduction
- Process and Capability Improvement
- Enabling Innovation
- Strategy and Transformation Realization
- Security Gains



Empowering Maritime Through Technology

The IT Service management Framework



Based on ITIL, NIST, IMO guidelines

 Follow strictly the BV NR659 which address all modern needs of today in Maritime.

 Complete service management portal and a service catalogue for IT operations, Network operations and Security Operations.

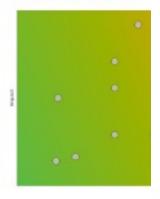


Documentation and Risk Profiling.

OVERALL RISK ASSESSMEN

Your overall risk rating is MEDIUN

Your overall rating for this assessme threats that would negatively impact recommendations and remediate as



PR.AC-4: Access permissions are managed, incorporating the principles of least privilege and separation of duties Critical

Q: Do you limit access to data for your employees?

A: No, employees have access to all data

Importance:

Data is a vital element of your business and employees should only have access to the data they need to perform their jobs. Information such as salaries, earnings, performance reviews, marketing plans, and intellectual property can have a detrimental outcome if obtained by a competitor or disgruntled employee. Regulatory information such as PII, PHI, and Financial Information can lead to fines and an almost certain impact on your company's reputation.

Remediation Steps:

You should limit the access your employees have to the data they need to do their job. Consider revoking access to data not needed for them to do their jobs and monitor their use to ensure you are practicing a least-privilege model.

ID.RA-3: Threats, both internal and external, are identified and documented

Critical

TOP RISK AREAS

PR.AC-4 - Access per privilege and separation

Critical ID.RA-3 - Threats, bot

Critical PR.AC-2 - Physical ac

Critical DE.AE-2 - Detected er

PR.IP-1 - A baseline c is created and maintai functionality) Q: Are potential impacts from third parties identified and documented?

A: No

Importance:

Some of the largest data breaches to date have come as a result of a third-party contractors inability to protect their environment. Practices should be in place to ensure you know your risk of doing business with external entities.

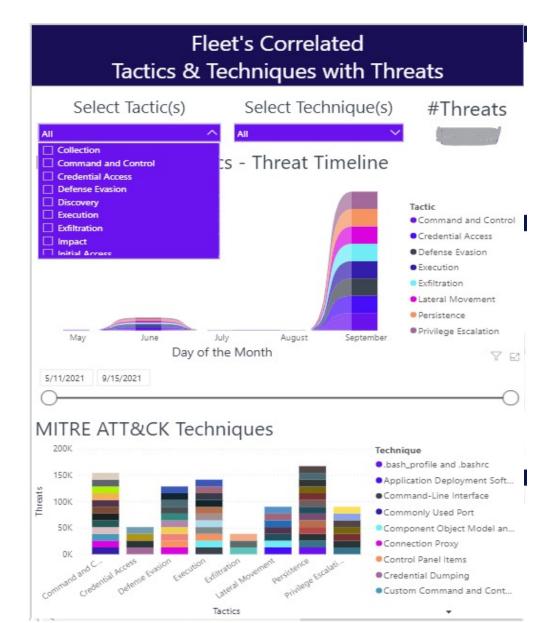
Remediation Steps:

You should immediately create an inventory of your vendors, review your contracts for obligations to protect your data, and perform a risk assessment across your inventory so that you can determine the risks to your business.

- A complete Blueprint of the infrastructure as High-level design / Cyber Repository.
- Cyber Security Policies
- Cyber Handbook
- Criticality and Risk assessment
- NIST profiling
- DW email domain scanning.



Reports



- IT operations and Service management reports
- System's Health status
- User's Account status and logins.
- System's Cyber status
- Cyber Security assessments.



Cost efficiencies and cost variabilization

- Economies of scale
- Rental / Lease to own or even selective one-offs
- No Capex for hardware or software



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Benefits

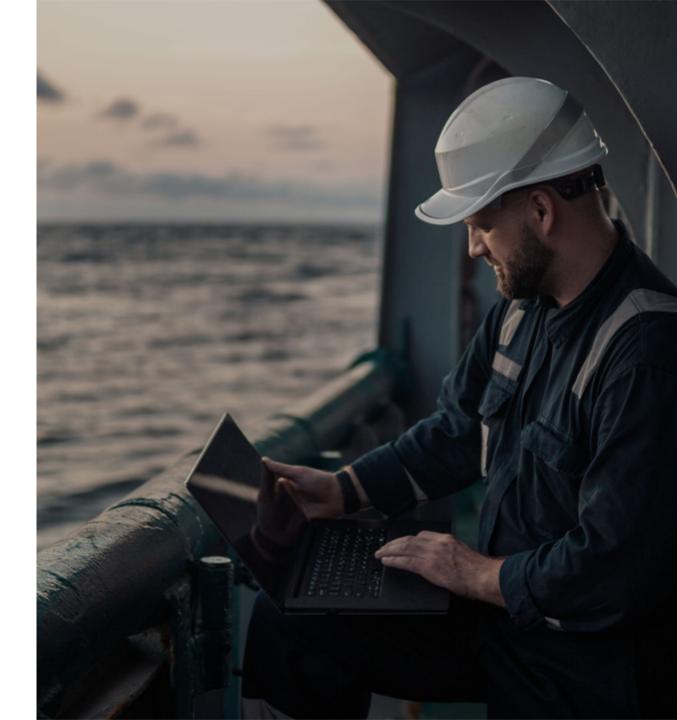


- Cost Efficiencies
- Peace of Mind
- Standardization



- Cyber Security
- Compliance
- Free up Resources





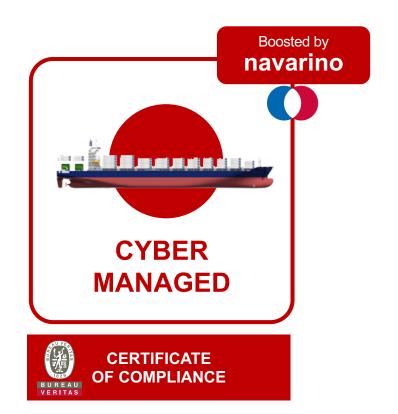
Thank you.





ADDITIONAL

CLASS NOTATION





Here is the video link.

Navarino Quazar Video - YouTube

